

## ENTREPRENEURIAL INITIATIVES IN EDUCATION

ACTA CENTER and UNIVERSITY OF ORADEA, Romania

LEARNING BY DOING  
THE SIMULATED ENTERPRISE "IS GREENTEX SRL"

## Graphical documentation



ROMANIA  
INVATAMANT  
PREUNIVERSITAR/UNIVERSITAR

ROCT

Ordin M.Ed.C. Nr. 5109/25.08.2008  
ROCT - Centrala Rețelei Firmelor  
de Exercițiu/Întreprinderilor Simulate  
din România

**CERTIFICAT DE ÎNREGISTRARE**

Firma de exercitiu: IS GREENTEX SRL

Sediul social: Oradea, strada Barbu Ștefănescu Delavrancea nr. 4, jud. Bihor, Cod postal: 410058  
Universitatea din Oradea - Departamentul de Textile, Pielărie și Management

Activitatea principală: Comerț cu ridicata al produselor textile, Cod CAEN 4641

Cod Unic de Înregistrare: 1110009286      Din data de: 09/06/2015

Atribut fiscal R din data de: 09/07/2015  
Nr. de ordine registrul ROCT: 09/06/2015  
Data emiterii certificatului: 09.06.2015

Inspector de specialitate,  
**Zoica Elena Vlăduț**

Seria: A-IS      Nr: 1509286

Formular eliberat de ROCT, 09 Iunie 2015      UZ DIDACTIC

## Data

## Responsible:

Mariana Ratiu - teacher  
Nicoleta Andreescu- teacher

## Organisations:

- European Center for Socio-professional Integration ACTA-  
coordinator  
[www.actacenter.ro](http://www.actacenter.ro)



Erasmus+



- University of Oradea - partner

[www.uoradea.ro](http://www.uoradea.ro)

**Total number of Students:** 6, from the study program “Industrial Economical Engineering”, Department of Textile-Leather and Industrial Management

**Grade:** students 3rd year undergraduate level

**Duration:** university year 2014/2015 and 2015/2016

**Briefing:**

This entrepreneurial initiative in education is a practical application within the discipline “Economic legislation”.

The aim of the study discipline "Economic legislation" is to prepare the students for after graduation, to know and to use appropriate knowledge of economic legislation and thereby contribute to the formation of a responsible attitude on the conduct of agents' activities economic accordance with the law.

The Simulated Enterprise (also known as the Virtual Enterprise or the Practice Enterprise) is a virtual company that runs like a real one.

The Simulated Enterprise is an interactive learning method aimed at developing entrepreneurship by integration and interdisciplinary application of the knowledges which provide conditions for practical deepening of the skills acquired by students in training. The purpose of this teaching method is business skills development of students by simulating the processes and activities that occur in a real company and its relationships with other companies and institutions.

Simulated enterprise facilitates learning and developing the necessary legal and economic knowledge in a real company, creating skills and competencies that can be applied in all economic and in all positions within a company.

**Entrepreneurial competencies:**

The practice in a Simulated Enterprise develops competencies like:

- entrepreneurship
- administration



Erasmus+

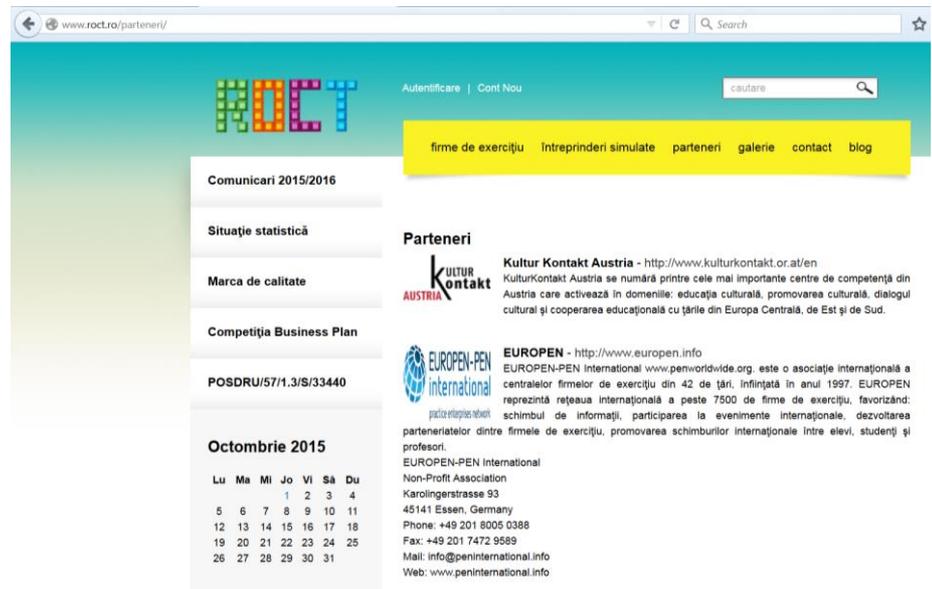


	<p>- personnel management - marketing and sales - accountancy - computer-based skills.</p> <p>The entrepreneurial competencies developed through practice in a Simulated Enterprise are:</p> <ul style="list-style-type: none"> <li>✓ creativity</li> <li>✓ competitiveness</li> <li>✓ critical thinking</li> <li>✓ analytical thinking</li> <li>✓ problem solving</li> <li>✓ decision-making</li> <li>✓ accountability</li> <li>✓ team work</li> <li>✓ initiative</li> <li>✓ adaptability</li> <li>✓ perseverance</li> <li>✓ self-organization and self-evaluation of individual resources</li> <li>✓ flexibility</li> </ul> <p><b>Keywords:</b></p> <ul style="list-style-type: none"> <li>• simulated enterprise</li> <li>• student</li> <li>• entrepreneurial education</li> </ul>
<p><b>Development</b></p>	<p><b>Aims:</b></p> <p>The overall objective of learning through simulated enterprise is to develop entrepreneurship by:</p> <ul style="list-style-type: none"> <li>➤ familiarizing students with specific activities of a real company</li> <li>➤ simulation of business processes specific real business environment</li> <li>➤ improving business language</li> <li>➤ providing knowledge and factual information about the mechanisms of the market economy, the importance of education in achieving career and impact on young people's future economy</li> <li>➤ encouraging competitive spirit, quality and responsibility</li> <li>➤ skills development, skills and attitudes necessary for a dynamic entrepreneur.</li> </ul>

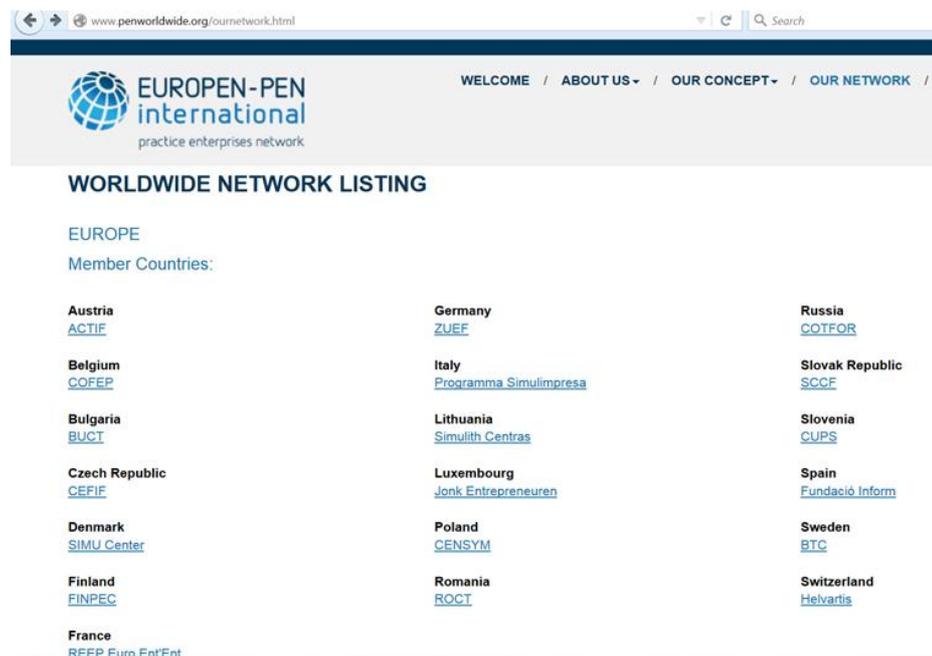
## Development:

In Romania simulated enterprise are integrated in a national network of training firms / simulated enterprise, coordinated by ROCT (**R**omanian **C**oordination **C**entre of **T**raining **F**irms). ROCT ensure all activities that simulate real external environment of an enterprise.

ROCT is a unique structure at national level, affiliated, at the EUROOPEN (EUROPEan Practice Enterprises Network).



The screenshot shows the website for ROCT (Romanian Coordination Centre of Training Firms). The page features a navigation menu with items like 'firme de exercitiu', 'intreprinderi simulate', 'parteneri', 'galerie', 'contact', and 'blog'. There are sections for 'Comunicari 2015/2016', 'Situatie statistica', 'Marca de calitate', 'Competitia Business Plan', and 'POSDRU/57/1.3/S/33440'. A calendar for October 2015 is displayed. The 'Parteneri' section lists 'Kultur Kontakt Austria' and 'EUROPEN - http://www.europen.info', providing details about their international networks and contact information.



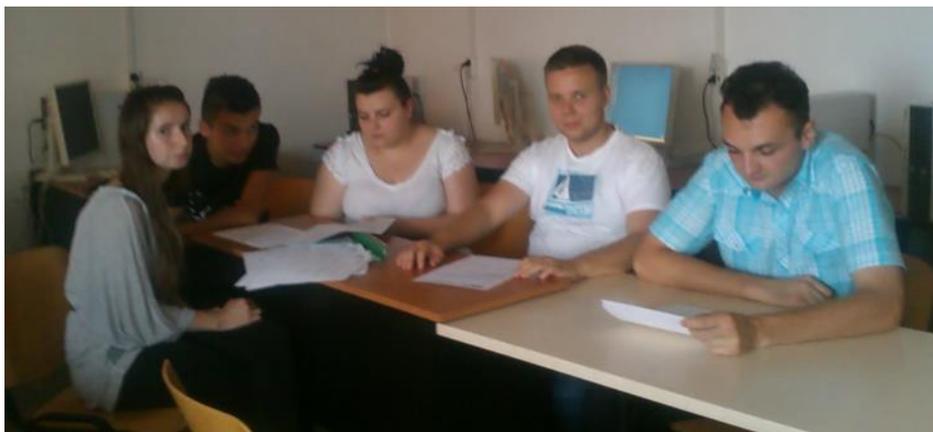
The screenshot shows the EUROOPEN-PEN international website, which is a practice enterprises network. The page is titled 'WORLDWIDE NETWORK LISTING' and lists member countries under the heading 'EUROPE'. The countries listed are Austria (ACTIF), Belgium (COFEP), Bulgaria (BUCT), Czech Republic (CEFIF), Denmark (SIMU Center), Finland (FINPEC), France (REEP Euro Ent'Ent), Germany (ZUEF), Italy (Programma Simulimpresa), Lithuania (Simulith Centras), Luxembourg (Jonk Entrepreneuren), Poland (CENSYM), Romania (ROCT), Russia (COTFOR), Slovak Republic (SCCF), Slovenia (CUPS), Spain (Fundació Inform), Sweden (BTC), and Switzerland (Helvartis).

***Preliminary stage for the foundation of the IS GREENTEX SRL***

a) Collection of information by students from the qualified institutions on a firm foundation: Trade Registry; Banks; Notary; Territorial labor inspectorate; Health Insurance House; Pension Fund; and so on.

b) Debate in the group of students based on the information collected. These debates have the following objectives:

- the choice of company name
- choosing simulated company logo
- the choice of legal form
- the choice of business
- establishing capital
- nomination associates
- preparing documents as required ROCT constitution.



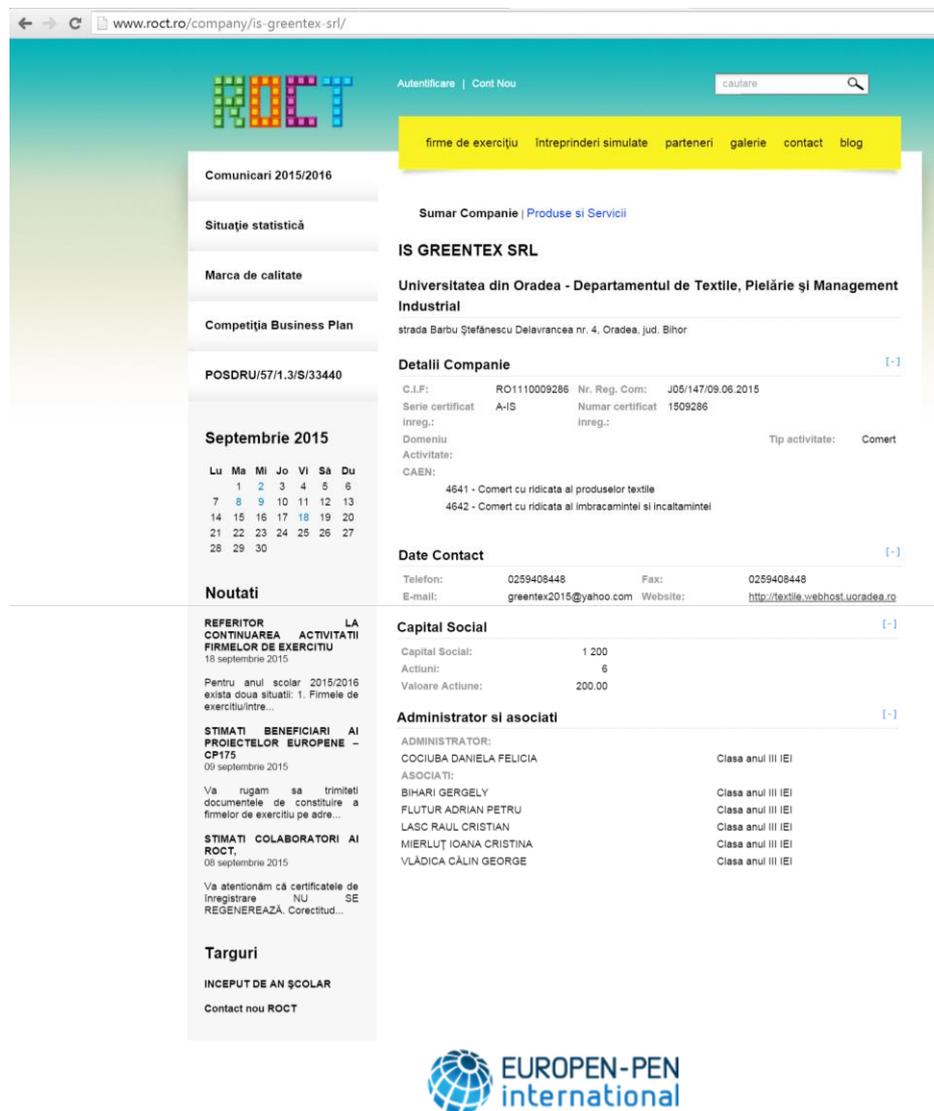
***Stage of foundation of the IS GREENTEX SRL***

a) Reservation request of the enterprise name

b) Preparing documents for setting up

- application for registration and authorization of
- constitutive act of the simulated enterprise
- own statements
- declaration on the functioning authorization
- proof headquarters - rental agreement
- request for issuing fiscal record
- request account opening
- sheet signatories
- payment sheet at the social capital
- power of attorney for filing capital

- registration form in the database ROCT
- c) Sending the scanned and archived documents at ROCT
- d) Creating an account for the new simulated enterprise on the site [www.roct.ro](http://www.roct.ro).



www.roct.ro/company/is-greentex-srl/

Autentificare | Cont Nou

cautare

firme de exercițiu | întreprinderi simulate | parteneri | galerie | contact | blog

Comunicari 2015/2016

Situație statistică

Marca de calitate

Competiția Business Plan

POSDRU/57/1.3/S/33440

Septembrie 2015

Lu	Ma	Mi	Jo	Vi	Sa	Du
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Noutati

**REFERITOR LA CONTINUAREA ACTIVITATII FIRMELOR DE EXERCITIU**  
18 septembrie 2015

Pentru anul scolar 2015/2016 exista doua situatii: 1. Firmele de exercitiu/Intre...

**STIMATI BENEFICIARI AI PROIECTELOR EUROPENE – CP175**  
08 septembrie 2015

Va rugam sa trimiteti documentele de constituire a firmelor de exercitiu pe adre...

**STIMATI COLABORATORI AI ROCT,**  
08 septembrie 2015

Va atentionam ca certificatele de inregistrare NU SE REGENEREAZA. Corectitud...

**Targuri**

**INCEPUT DE AN ȘCOLAR**

Contact nou ROCT

**Sumar Companie | Produse si Servicii**

**IS GREENTEX SRL**

Universitatea din Oradea - Departamentul de Textile, Pielărie și Management Industrial

strada Barbu Ștefănescu Delavrancea nr. 4, Oradea, jud. Bihor

**Detalii Companie**

C.I.F.: RO110009286 Nr. Reg. Com: J05/147/09.06.2015  
Serie certificat: A-IS Numar certificat: 1509286  
Inreg.: Inreg.:

Domeniu: Tip activitate: Comerț

Activitate: CAEN:  
4641 - Comerț cu ridicata al produselor textile  
4642 - Comerț cu ridicata al îmbrăcămintei și încălțămintei

**Date Contact**

Telefon: 0259408448 Fax: 0259408448  
E-mail: greentex2015@yahoo.com Website: http://textile.webhost.uoradea.ro

**Capital Social**

Capital Social: 1 200  
Actiuni: 6  
Valoare Actiune: 200.00

**Administrator si asociati**

ADMINISTRATOR:  
COCIUBA DANIELA FELICIA Clasa anul III IEI

ASOCIATI:  
BIHARI GERGELY Clasa anul III IEI  
FLUTUR ADRIAN PETRU Clasa anul III IEI  
LASC RAUL CRISTIAN Clasa anul III IEI  
MIERLUȚ IOANA CRISTINA Clasa anul III IEI  
VLĂDICA CĂLIN GEORGE Clasa anul III IEI

**EUROPEN-PEN international**

### **Responsibilities of simulated enterprises authorized**

- Regular consultations [www.roct.ro](http://www.roct.ro) site
- ROCT Central Notification of any legal changes occurred in the simulated company
- Transmission to ROCT monthly payment instruments, archived on [banca.virtuala@roct.ro](mailto:banca.virtuala@roct.ro) address
- Achieve at least a national economic transactions per month
- Contacting at least three simulated companies abroad

	<p>during an academic year and the achievement of international economic transactions with them</p> <ul style="list-style-type: none"><li>• Compliance procedures for enrollment in national and international fairs as specified ROCT.</li></ul> <p><b><i>The functioning of the IS GREENTEX SRL</i></b></p> <p>... (the operations will take place from academic year 2015/2016)</p> <hr/> <p><b>Assessment:</b></p> <p>Student assessment for this stage of foundation of the IS GREENTEX SRL, was based on their involvement in the activities developed and materialized by the mark given for the practical activities (seminar) within the discipline Economical Legislation.</p> <hr/> <p><b>Feelings</b></p> <p>The Simulated Enterprise is truly a transformative teaching methodology, that helps the students to develop entrepreneurial attitudes and skills, essential to success in their future workplace.</p> <p>The students involved have appreciated this method of learning and looking forward to the effective implementation of activities within the simulated enterprise.</p>
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